

**PERIODIC DISCLOSURES**  
**FORM NL-6-COMMISSION SCHEDULE**

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001  
CIN: L67200MH2000PLC129408

**COMMISSION SCHEDULE**

| Particulars                              | Fire              |                    | Marine Cargo      |                    | Marine Hull       |                    | Total Marine      |                    | Motor OD          |                    | Motor TP          |                    | Total Motor       |                    | Health            |                    | Personal Accident |                    | Travel Insurance  |                    | Total Health #    |                    |
|------------------------------------------|-------------------|--------------------|-------------------|--------------------|-------------------|--------------------|-------------------|--------------------|-------------------|--------------------|-------------------|--------------------|-------------------|--------------------|-------------------|--------------------|-------------------|--------------------|-------------------|--------------------|-------------------|--------------------|
|                                          | For Q4<br>2024-25 | Upto FY<br>2024-25 | For Q4<br>2024-25 | Upto FY<br>2024-25 | For Q4<br>2024-25 | Upto FY<br>2024-25 | For Q4<br>2024-25 | Upto FY<br>2024-25 | For Q4<br>2024-25 | Upto FY<br>2024-25 | For Q4<br>2024-25 | Upto FY<br>2024-25 | For Q4<br>2024-25 | Upto FY<br>2024-25 | For Q4<br>2024-25 | Upto FY<br>2024-25 | For Q4<br>2024-25 | Upto FY<br>2024-25 | For Q4<br>2024-25 | Upto FY<br>2024-25 | For Q4<br>2024-25 | Upto FY<br>2024-25 |
| Commission & Remuneration                | 7,696             | 36,990             | 2,297             | 11,592             | 24                | 155                | 2,321             | 11,747             | 59,339            | 216,048            | 10,577            | 65,988             | 69,916            | 282,036            | 33,458            | 114,651            | 2,276             | 13,140             | 1,575             | 7,091              | 37,309            | 134,882            |
| Rewards                                  | -                 | (2,366)            | -                 | (265)              | -                 | -                  | (27)              | (292)              | -                 | (919)              | -                 | (24)               | -                 | (943)              | -                 | (435)              | -                 | (134)              | -                 | -                  | -                 | (569)              |
| Distribution fees                        | -                 | -                  | -                 | -                  | -                 | -                  | -                 | -                  | 4,301             | 25,611             | 3,012             | 8,310              | 7,313             | 33,921             | -                 | -                  | -                 | -                  | -                 | -                  | -                 | -                  |
| <b>Gross Commission</b>                  | <b>7,696</b>      | <b>34,624</b>      | <b>2,297</b>      | <b>11,326</b>      | <b>24</b>         | <b>128</b>         | <b>2,321</b>      | <b>11,455</b>      | <b>63,640</b>     | <b>240,741</b>     | <b>13,589</b>     | <b>74,273</b>      | <b>77,229</b>     | <b>315,014</b>     | <b>33,458</b>     | <b>114,215</b>     | <b>2,276</b>      | <b>13,006</b>      | <b>1,575</b>      | <b>7,091</b>       | <b>37,309</b>     | <b>134,312</b>     |
| Add: Commission on Re-insurance Accepted | 445               | 2,357              | 3                 | 187                | 10                | 32                 | 13                | 219                | -                 | -                  | -                 | -                  | -                 | -                  | 681               | 3,483              | -                 | 6                  | -                 | -                  | 681               | 3,489              |
| Less: Commission on Re-insurance Ceded   | 20,793            | 72,358             | 471               | 1,844              | 80                | 319                | 551               | 2,163              | 1,426             | 3,806              | 471               | 1,238              | 1,897             | 5,044              | 1,182             | 32,919             | 2,216             | 9,878              | 125               | 426                | 3,523             | 43,223             |
| <b>Net Commission</b>                    | <b>(12,652)</b>   | <b>(35,377)</b>    | <b>1,829</b>      | <b>9,669</b>       | <b>(46)</b>       | <b>(159)</b>       | <b>1,783</b>      | <b>9,511</b>       | <b>62,214</b>     | <b>236,935</b>     | <b>13,118</b>     | <b>73,035</b>      | <b>75,332</b>     | <b>309,970</b>     | <b>32,957</b>     | <b>84,779</b>      | <b>60</b>         | <b>3,134</b>       | <b>1,450</b>      | <b>6,665</b>       | <b>34,467</b>     | <b>94,578</b>      |

**Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:**

|                                                                      |       |        |       |        |    |     |       |        |        |         |        |        |        |         |        |         |       |        |         |       |        |         |
|----------------------------------------------------------------------|-------|--------|-------|--------|----|-----|-------|--------|--------|---------|--------|--------|--------|---------|--------|---------|-------|--------|---------|-------|--------|---------|
| Individual Agents                                                    | 1,581 | 6,068  | 910   | 4,020  | -  | 1   | 910   | 4,021  | 6,577  | 24,402  | 817    | 3,441  | 7,394  | 27,843  | 4,557  | 15,509  | 86    | 408    | 216     | 1,030 | 4,859  | 16,947  |
| Corporate Agents-Banks/FII/HFC                                       | 809   | 3,643  | 48    | 96     | -  | -   | 48    | 96     | 2,850  | 12,611  | (275)  | 839    | 2,575  | 13,450  | 15,486 | 53,466  | 1,399 | 5,881  | 2,171   | 3,914 | 19,056 | 63,261  |
| Corporate Agents-Others                                              | (13)  | 152    | (21)  | 13     | -  | -   | (21)  | 13     | 1,675  | 2,422   | 103    | 896    | 1,778  | 3,318   | 828    | 5,394   | 224   | 646    | (1,176) | 941   | (124)  | 6,981   |
| Insurance Brokers                                                    | 5,308 | 24,729 | 1,354 | 7,180  | 24 | 128 | 1,378 | 7,308  | 41,331 | 159,678 | 8,151  | 43,031 | 49,482 | 202,709 | 12,391 | 39,274  | 567   | 6,069  | 356     | 1,076 | 13,314 | 46,419  |
| Direct Business - Online <sup>c</sup>                                | -     | -      | -     | -      | -  | -   | -     | -      | -      | -       | -      | -      | -      | -       | -      | -       | -     | -      | -       | -     | -      | -       |
| MISP (Direct)                                                        | -     | -      | -     | -      | -  | -   | -     | -      | 4,301  | 17,032  | 3,013  | 16,889 | 7,314  | 33,921  | -      | -       | -     | -      | -       | -     | -      | -       |
| Web Aggregators                                                      | -     | 1      | 1     | 1      | -  | -   | 1     | 1      | -      | -       | -      | -      | -      | -       | 4      | 17      | -     | -      | -       | -     | 4      | 17      |
| Insurance Marketing Firm                                             | 11    | 31     | 5     | 16     | -  | -   | 5     | 16     | 373    | 658     | 7      | 29     | 380    | 687     | 169    | 432     | -     | 2      | 1       | 4     | 170    | 438     |
| Common Service Centers                                               | -     | -      | -     | -      | -  | -   | -     | -      | 28     | 47      | (20)   | (7)    | 8      | 40      | -      | 1       | -     | -      | -       | -     | -      | 1       |
| Micro Agents                                                         | -     | -      | -     | -      | -  | -   | -     | -      | -      | -       | -      | -      | -      | -       | -      | -       | -     | -      | -       | -     | -      | -       |
| Point of Sales (Direct)                                              | -     | -      | -     | -      | -  | -   | -     | -      | 6,505  | 23,891  | 1,793  | 9,155  | 8,298  | 33,046  | 23     | 122     | -     | -      | 7       | 126   | 30     | 248     |
| Others                                                               | -     | -      | -     | -      | -  | -   | -     | -      | -      | -       | -      | -      | -      | -       | -      | -       | -     | -      | -       | -     | -      | -       |
| TOTAL                                                                | 7,696 | 34,624 | 2,297 | 11,326 | 24 | 129 | 2,321 | 11,455 | 63,640 | 240,741 | 13,589 | 74,273 | 77,229 | 315,014 | 33,458 | 114,215 | 2,276 | 13,006 | 1,575   | 7,091 | 37,309 | 134,312 |
| Commission and Rewards on (Excluding Reinsurance) Business written : |       |        |       |        |    |     |       |        |        |         |        |        |        |         |        |         |       |        |         |       |        |         |
| In India *                                                           | 7,696 | 34,624 | 2,366 | 11,325 | 24 | 129 | 2,390 | 11,454 | 63,640 | 240,741 | 13,589 | 74,273 | 77,229 | 315,014 | 33,380 | 114,134 | 2,276 | 13,006 | 1,637   | 6,992 | 37,293 | 134,132 |
| Outside India                                                        | -     | -      | (69)  | 1      | -  | -   | (69)  | 1      | -      | -       | -      | -      | -      | -       | 78     | 81      | -     | -      | (62)    | 99    | 16     | 180     |

| Particulars                              | Workmen's Compensation/ Employer's Liability |                    | Public/ Product Liability |                    | Engineering       |                    | Aviation          |                    | Crop / Weather Insurance |                    | Credit Insurance  |                    | Other Miscellaneous segment |                    | Total Miscellaneous |                    | Grand Total       | Grand Total        |
|------------------------------------------|----------------------------------------------|--------------------|---------------------------|--------------------|-------------------|--------------------|-------------------|--------------------|--------------------------|--------------------|-------------------|--------------------|-----------------------------|--------------------|---------------------|--------------------|-------------------|--------------------|
|                                          | For Q4<br>2024-25                            | Upto FY<br>2024-25 | For Q4<br>2024-25         | Upto FY<br>2024-25 | For Q4<br>2024-25 | Upto FY<br>2024-25 | For Q4<br>2024-25 | Upto FY<br>2024-25 | For Q4<br>2024-25        | Upto FY<br>2024-25 | For Q4<br>2024-25 | Upto FY<br>2024-25 | For Q4<br>2024-25           | Upto FY<br>2024-25 | For Q4<br>2024-25   | Upto FY<br>2024-25 | For Q4<br>2024-25 | Upto FY<br>2024-25 |
| Commission & Remuneration                | 724                                          | 3,111              | 475                       | 2,149              | 2,919             | 13,166             | 58                | 531                | 7                        | 29                 | 233               | 1,074              | 8,090                       | 28,179             | 119,731             | 465,155            | 129,748           | 513,892            |
| Rewards                                  | -                                            | (120)              | -                         | (70)               | -                 | (821)              | -                 | (31)               | -                        | (3)                | -                 | (133)              | 2                           | (1,081)            | 2                   | (3,770)            | 2                 | (6,428)            |
| Distribution fees                        | -                                            | -                  | -                         | -                  | -                 | -                  | -                 | -                  | -                        | -                  | -                 | -                  | -                           | -                  | 7,313               | 33,921             | 7,313             | 33,921             |
| <b>Gross Commission</b>                  | <b>724</b>                                   | <b>2,991</b>       | <b>475</b>                | <b>2,079</b>       | <b>2,919</b>      | <b>12,345</b>      | <b>58</b>         | <b>500</b>         | <b>7</b>                 | <b>25</b>          | <b>233</b>        | <b>941</b>         | <b>8,091</b>                | <b>27,098</b>      | <b>127,046</b>      | <b>495,306</b>     | <b>137,063</b>    | <b>541,385</b>     |
| Add: Commission on Re-insurance Accepted | -                                            | -                  | 28                        | 77                 | 98                | 298                | 7                 | 39                 | -                        | -                  | -                 | -                  | 23                          | 688                | 837                 | 4,591              | 1,295             | 7,167              |
| Less: Commission on Re-insurance Ceded   | 194                                          | 845                | 119                       | 317                | 4,494             | 17,274             | 91                | 412                | 756                      | 6,009              | 353               | 1,384              | 2,945                       | 15,720             | 14,372              | 90,228             | 35,716            | 164,749            |
| <b>Net Commission</b>                    | <b>530</b>                                   | <b>2,146</b>       | <b>384</b>                | <b>1,839</b>       | <b>(1,477)</b>    | <b>(4,631)</b>     | <b>(26)</b>       | <b>127</b>         | <b>(749)</b>             | <b>(5,984)</b>     | <b>(120)</b>      | <b>(443)</b>       | <b>5,169</b>                | <b>12,066</b>      | <b>113,511</b>      | <b>409,669</b>     | <b>102,642</b>    | <b>383,803</b>     |

**Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:**

|                                                                             |            |              |            |              |              |               |           |            |          |           |            |            |              |               |                |                |                |                |
|-----------------------------------------------------------------------------|------------|--------------|------------|--------------|--------------|---------------|-----------|------------|----------|-----------|------------|------------|--------------|---------------|----------------|----------------|----------------|----------------|
| Individual Agents                                                           | 404        | 1,680        | 96         | 348          | 911          | 4,105         | 5         | 24         | -        | -         | 8          | 11         | 603          | 2,653         | 14,280         | 53,611         | 16,771         | 63,700         |
| Corporate Agents-Banks/FII/HFC                                              | 65         | 225          | 70         | 101          | 18           | 77            | -         | 1          | -        | 2         | -          | -          | 4,926        | 12,773        | 26,710         | 89,890         | 27,567         | 93,629         |
| Corporate Agents-Others                                                     | (2)        | 1            | (51)       | 31           | (2)          | (1)           | -         | -          | -        | -         | -          | -          | 880          | 1,816         | 2,479          | 12,146         | 2,445          | 12,311         |
| Insurance Brokers                                                           | 253        | 1,078        | 359        | 1,597        | 1,987        | 8,152         | 53        | 475        | 7        | 23        | 225        | 930        | 1,680        | 9,843         | 67,360         | 271,226        | 74,046         | 303,263        |
| Direct Business - Online <sup>c</sup>                                       | -          | -            | -          | -            | -            | -             | -         | -          | -        | -         | -          | -          | -            | -             | -              | -              | -              | -              |
| MISP (Direct)                                                               | -          | -            | -          | -            | -            | -             | -         | -          | -        | -         | -          | -          | -            | -             | 7,314          | 33,921         | 7,314          | 33,921         |
| Web Aggregators                                                             | -          | -            | -          | -            | -            | -             | -         | -          | -        | -         | -          | -          | -            | 2             | 4              | 19             | 5              | 21             |
| Insurance Marketing Firm                                                    | 4          | 7            | 1          | 2            | 5            | 12            | -         | -          | -        | -         | -          | -          | 3            | 9             | 563            | 1,155          | 579            | 1,202          |
| Common Service Centers                                                      | -          | -            | -          | -            | -            | -             | -         | -          | -        | -         | -          | -          | -            | -             | 8              | 41             | 8              | 41             |
| Micro Agents                                                                | -          | -            | -          | -            | -            | -             | -         | -          | -        | -         | -          | -          | -            | -             | -              | -              | -              | -              |
| Point of Sales (Direct)                                                     | -          | -            | -          | -            | -            | -             | -         | -          | -        | -         | -          | -          | -            | 3             | 8,328          | 33,297         | 8,328          | 33,297         |
| Others                                                                      | -          | -            | -          | -            | -            | -             | -         | -          | -        | -         | -          | -          | -            | -             | -              | -              | -              | -              |
| <b>TOTAL</b>                                                                | <b>724</b> | <b>2,991</b> | <b>475</b> | <b>2,079</b> | <b>2,919</b> | <b>12,345</b> | <b>58</b> | <b>500</b> | <b>7</b> | <b>25</b> | <b>233</b> | <b>941</b> | <b>8,092</b> | <b>27,099</b> | <b>127,046</b> | <b>495,306</b> | <b>137,063</b> | <b>541,385</b> |
| <b>Commission and Rewards on (Excluding Reinsurance) Business written :</b> |            |              |            |              |              |               |           |            |          |           |            |            |              |               |                |                |                |                |
| In India *                                                                  | 724        | 2,991        | 475        | 2,079        | 2,919        | 12,345        | 67        | 509        | 7        | 25        | 233        | 941        | 8,092        | 27,099        | 127,039        | 495,135        | 137,126        | 541,213        |
| Outside India                                                               | -          | -            | -          | -            | -            | -             | (9)       | (9)        | -        | -         | -          | -          | -            | -             | 7              | 171            | (63)           | 172            |

# Includes Health, Personal Accident & Travel

\* Includes Business written in IIO (IFSC Insurance Office)

**PERIODIC DISCLOSURES**  
**FORM NL-6-COMMISSION SCHEDULE**

Name of the Insurer: ICICI Lombard General Insurance Company Limited

Registration No. 115 dated August 03, 2001  
CIN: L67200MH2000PLC129408

**COMMISSION SCHEDULE**

| Particulars                              | Fire              |                    | Marine Cargo      |                    | Marine Hull       |                    | Total Marine      |                    | Motor OD          |                    | Motor TP          |                    | Total Motor       |                    | Health            |                    | Personal Accident |                    | Travel Insurance  |                    | Total Health #    |                    |
|------------------------------------------|-------------------|--------------------|-------------------|--------------------|-------------------|--------------------|-------------------|--------------------|-------------------|--------------------|-------------------|--------------------|-------------------|--------------------|-------------------|--------------------|-------------------|--------------------|-------------------|--------------------|-------------------|--------------------|
|                                          | For Q4<br>2023-24 | Upto FY<br>2023-24 | For Q4<br>2023-24 | Upto FY<br>2023-24 | For Q4<br>2023-24 | Upto FY<br>2023-24 | For Q4<br>2023-24 | Upto FY<br>2023-24 | For Q4<br>2023-24 | Upto FY<br>2023-24 | For Q4<br>2023-24 | Upto FY<br>2023-24 | For Q4<br>2023-24 | Upto FY<br>2023-24 | For Q4<br>2023-24 | Upto FY<br>2023-24 | For Q4<br>2023-24 | Upto FY<br>2023-24 | For Q4<br>2023-24 | Upto FY<br>2023-24 | For Q4<br>2023-24 | Upto FY<br>2023-24 |
| Commission & Remuneration                | 7,420             | 27,965             | 2,472             | 9,220              | 58                | 165                | 2,530             | 9,385              | 52,524            | 170,143            | 19,290            | 60,849             | 71,814            | 230,992            | 26,375            | 90,839             | 7,057             | 18,987             | 836               | 5,702              | 34,267            | 115,528            |
| Rewards                                  | 1,194             | 4,111              | 165               | 581                | 5                 | 8                  | 170               | 589                | (6)               | 8,990              | (14)              | 597                | (20)              | 9,587              | 789               | 1,840              | 43                | 108                | -                 | 832                | -                 | 1,948              |
| Distribution fees                        | -                 | 934                | -                 | 180                | 3                 | 3                  | 3                 | 183                | 6,881             | 12,773             | 372               | 7,327              | 7,253             | 20,100             | -                 | 692                | -                 | 26                 | -                 | 11                 | -                 | 729                |
| <b>Gross Commission</b>                  | <b>8,614</b>      | <b>33,010</b>      | <b>2,637</b>      | <b>9,981</b>       | <b>66</b>         | <b>176</b>         | <b>2,703</b>      | <b>10,157</b>      | <b>59,399</b>     | <b>191,906</b>     | <b>19,648</b>     | <b>68,773</b>      | <b>79,047</b>     | <b>260,679</b>     | <b>27,164</b>     | <b>93,372</b>      | <b>7,099</b>      | <b>19,120</b>      | <b>836</b>        | <b>5,713</b>       | <b>35,099</b>     | <b>118,205</b>     |
| Add: Commission on Re-insurance Accepted | 1,000             | 2,998              | 112               | 326                | 6                 | 25                 | 118               | 351                | -                 | -                  | -                 | -                  | -                 | 549                | 2,862             | -                  | -                 | -                  | -                 | -                  | 549               | 2,862              |
| Less: Commission on Re-insurance Ceded   | 16,907            | 57,776             | 771               | 1,528              | 18                | 367                | 789               | 1,895              | 804               | 5,954              | 293               | 1,856              | 1,097             | 7,810              | 12,798            | 48,241             | 1,346             | 6,773              | 46                | 423                | 14,190            | 55,437             |
| <b>Net Commission</b>                    | <b>(7,293)</b>    | <b>(21,768)</b>    | <b>1,978</b>      | <b>8,779</b>       | <b>54</b>         | <b>(166)</b>       | <b>2,032</b>      | <b>8,613</b>       | <b>58,595</b>     | <b>185,952</b>     | <b>19,355</b>     | <b>66,917</b>      | <b>77,950</b>     | <b>252,869</b>     | <b>14,915</b>     | <b>47,993</b>      | <b>5,753</b>      | <b>12,347</b>      | <b>790</b>        | <b>5,290</b>       | <b>21,458</b>     | <b>65,630</b>      |

**Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:**

|                                                                             |              |               |              |              |           |            |              |               |               |                |               |               |               |                |               |               |              |               |            |              |               |                |
|-----------------------------------------------------------------------------|--------------|---------------|--------------|--------------|-----------|------------|--------------|---------------|---------------|----------------|---------------|---------------|---------------|----------------|---------------|---------------|--------------|---------------|------------|--------------|---------------|----------------|
| Individual Agents                                                           | 1,367        | 5,058         | 861          | 3,315        | 3         | 5          | 864          | 3,320         | 2,727         | 13,877         | 5,175         | 10,775        | 7,902         | 24,652         | 4,390         | 13,191        | 77           | 311           | 153        | 631          | 4,620         | 14,133         |
| Corporate Agents-Banks/FII/HFC                                              | 1,090        | 3,217         | 12           | 59           | -         | -          | 12           | 59            | 2,976         | 10,266         | 1,102         | 2,364         | 4,078         | 12,630         | 13,621        | 48,445        | 3,000        | 12,518        | 441        | 2,121        | 17,062        | 63,084         |
| Corporate Agents-Others                                                     | 40           | 130           | 1            | 2            | -         | -          | 1            | 2             | 219           | 1,623          | 234           | 350           | 453           | 1,973          | 1,263         | 5,247         | 46           | 146           | 122        | 2,135        | 1,431         | 7,528          |
| Insurance Brokers                                                           | 6,115        | 24,599        | 1,762        | 6,603        | 61        | 171        | 1,823        | 6,774         | 42,189        | 128,335        | 8,322         | 36,154        | 50,511        | 164,489        | 7,728         | 26,022        | 3,976        | 6,145         | 94         | 734          | 11,798        | 32,901         |
| Direct Business - Online <sup>c</sup>                                       | -            | -             | -            | -            | -         | -          | -            | -             | -             | -              | -             | -             | -             | -              | -             | -             | -            | -             | -          | -            | -             | -              |
| MISP (Direct)                                                               | -            | -             | -            | -            | -         | -          | -            | -             | 6,881         | 21,325         | 372           | 8,462         | 7,253         | 29,787         | -             | -             | -            | -             | -          | -            | -             | -              |
| Web Aggregators                                                             | -            | -             | -            | -            | -         | -          | -            | -             | -             | -              | -             | -             | -             | -              | 2             | 2             | -            | -             | -          | -            | 2             | 2              |
| Insurance Marketing Firm                                                    | 2            | 6             | 2            | 2            | -         | -          | 2            | 2             | 64            | 150            | 32            | 46            | 96            | 196            | 86            | 192           | -            | -             | -          | 1            | 86            | 193            |
| Common Service Centers                                                      | -            | -             | -            | -            | -         | -          | -            | -             | 6             | 60             | 21            | 63            | 27            | 123            | -             | 1             | -            | -             | -          | -            | -             | 1              |
| Micro Agents                                                                | -            | -             | -            | -            | -         | -          | -            | -             | -             | -              | -             | -             | -             | -              | -             | -             | -            | -             | -          | -            | -             | -              |
| Point of Sales (Direct)                                                     | -            | -             | -            | -            | -         | -          | -            | -             | 4,338         | 16,270         | 4,390         | 10,559        | 8,728         | 26,829         | 74            | 272           | -            | -             | 26         | 91           | 100           | 363            |
| Others                                                                      | -            | -             | -            | -            | -         | -          | -            | -             | -             | -              | -             | -             | -             | -              | -             | -             | -            | -             | -          | -            | -             | -              |
| <b>TOTAL</b>                                                                | <b>8,614</b> | <b>33,010</b> | <b>2,638</b> | <b>9,981</b> | <b>64</b> | <b>176</b> | <b>2,702</b> | <b>10,157</b> | <b>59,400</b> | <b>191,906</b> | <b>19,648</b> | <b>68,773</b> | <b>79,048</b> | <b>260,679</b> | <b>27,164</b> | <b>93,372</b> | <b>7,099</b> | <b>19,120</b> | <b>836</b> | <b>5,713</b> | <b>35,099</b> | <b>118,205</b> |
| <b>Commission and Rewards on (Excluding Reinsurance) Business written :</b> |              |               |              |              |           |            |              |               |               |                |               |               |               |                |               |               |              |               |            |              |               |                |
| In India *                                                                  | 8,614        | 33,010        | 2,638        | 9,981        | 64        | 176        | 2,702        | 10,157        | 59,400        | 191,906        | 19,648        | 68,773        | 79,048        | 260,679        | 26,670        | 92,878        | 7,099        | 19,120        | 836        | 5,713        | 34,605        | 117,711        |
| Outside India                                                               | -            | -             | -            | -            | -         | -          | -            | -             | -             | -              | -             | -             | -             | -              | 494           | 494           | -            | -             | -          | -            | 494           | 494            |

| Particulars                              | Workmen's Compensation / Employer's liability |                    | Public/ Product Liability |                    | Engineering       |                    | Aviation          |                    | Crop / Weather Insurance |                    | Credit Insurance  |                    | Other Miscellaneous segment |                    | Total Miscellaneous |                    | Grand Total       | Grand Total        |
|------------------------------------------|-----------------------------------------------|--------------------|---------------------------|--------------------|-------------------|--------------------|-------------------|--------------------|--------------------------|--------------------|-------------------|--------------------|-----------------------------|--------------------|---------------------|--------------------|-------------------|--------------------|
|                                          | For Q4<br>2023-24                             | Upto FY<br>2023-24 | For Q4<br>2023-24         | Upto FY<br>2023-24 | For Q4<br>2023-24 | Upto FY<br>2023-24 | For Q4<br>2023-24 | Upto FY<br>2023-24 | For Q4<br>2023-24        | Upto FY<br>2023-24 | For Q4<br>2023-24 | Upto FY<br>2023-24 | For Q4<br>2023-24           | Upto FY<br>2023-24 | For Q4<br>2023-24   | Upto FY<br>2023-24 | For Q4<br>2023-24 | Upto FY<br>2023-24 |
| Commission & Remuneration                | 582                                           | 2,303              | 413                       | 1,507              | 2,343             | 8,632              | 89                | 261                | 1                        | 13                 | 197               | 660                | 4,578                       | 17,808             | 114,284             | 377,703            | 124,233           | 415,053            |
| Rewards                                  | 19                                            | 63                 | 29                        | 101                | 278               | 888                | 11                | 13                 | -                        | -                  | -                 | 46                 | 178                         | 900                | 1,327               | 13,546             | 2,691             | 18,246             |
| Distribution fees                        | -                                             | 31                 | -                         | 19                 | -                 | 359                | -                 | 2                  | -                        | -                  | -                 | -                  | -                           | 259                | 7,253               | 21,499             | 7,256             | 22,616             |
| <b>Gross Commission</b>                  | <b>601</b>                                    | <b>2,397</b>       | <b>442</b>                | <b>1,627</b>       | <b>2,621</b>      | <b>9,879</b>       | <b>100</b>        | <b>276</b>         | <b>1</b>                 | <b>13</b>          | <b>197</b>        | <b>706</b>         | <b>4,756</b>                | <b>18,967</b>      | <b>122,864</b>      | <b>412,749</b>     | <b>134,180</b>    | <b>455,916</b>     |
| Add: Commission on Re-insurance Accepted | -                                             | -                  | 1                         | 7                  | 75                | 306                | 15                | 78                 | -                        | -                  | -                 | 14                 | 534                         | 654                | 3,787               | 1,773              | -                 | 7,136              |
| Less: Commission on Re-insurance Ceded   | 134                                           | 692                | 31                        | 266                | 4,302             | 13,431             | 96                | 426                | 40                       | 4,243              | 273               | 1,020              | 3,107                       | 11,155             | 23,270              | 94,480             | 40,966            | 154,151            |
| <b>Net Commission</b>                    | <b>467</b>                                    | <b>1,705</b>       | <b>412</b>                | <b>1,368</b>       | <b>(1,606)</b>    | <b>(3,246)</b>     | <b>19</b>         | <b>(72)</b>        | <b>(39)</b>              | <b>(4,230)</b>     | <b>(76)</b>       | <b>(314)</b>       | <b>1,663</b>                | <b>8,346</b>       | <b>100,248</b>      | <b>322,056</b>     | <b>94,987</b>     | <b>308,901</b>     |

**Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:**

|                                                                      |     |       |     |       |       |       |     |     |   |    |     |     |       |        |         |         |         |         |
|----------------------------------------------------------------------|-----|-------|-----|-------|-------|-------|-----|-----|---|----|-----|-----|-------|--------|---------|---------|---------|---------|
| Individual Agents                                                    | 358 | 1,363 | 76  | 278   | 910   | 3,336 | 1   | 8   | - | -  | -   | -   | 572   | 2,306  | 14,439  | 46,076  | 16,670  | 54,454  |
| Corporate Agents-Banks/FII/HFC                                       | 58  | 208   | 3   | 21    | 27    | 86    | -   | -   | - | -  | -   | -   | 1,551 | 8,308  | 22,779  | 84,337  | 23,881  | 87,613  |
| Corporate Agents-Others                                              | 1   | 3     | 23  | 86    | -     | 1     | -   | -   | - | -  | -   | -   | 282   | 544    | 2,190   | 10,135  | 2,231   | 10,267  |
| Insurance Brokers                                                    | 183 | 822   | 340 | 1,242 | 1,683 | 6,454 | 99  | 268 | 1 | 13 | 197 | 706 | 2,416 | 7,806  | 67,228  | 214,701 | 75,166  | 246,074 |
| Direct Business - Online <sup>c</sup>                                | -   | -     | -   | -     | -     | -     | -   | -   | - | -  | -   | -   | -     | -      | -       | -       | -       | -       |
| MISP (Direct)                                                        | -   | -     | -   | -     | -     | -     | -   | -   | - | -  | -   | -   | -     | -      | 7,253   | 29,787  | 7,253   | 29,787  |
| Web Aggregators                                                      | -   | -     | -   | -     | -     | -     | -   | -   | - | -  | -   | -   | -     | -      | 2       | 2       | 2       | 2       |
| Insurance Marketing Firm                                             | 1   | 1     | -   | -     | 1     | 2     | -   | -   | - | -  | -   | -   | (65)  | 3      | 119     | 395     | 123     | 403     |
| Common Service Centers                                               | -   | -     | -   | -     | -     | -     | -   | -   | - | -  | -   | -   | -     | -      | 27      | 124     | 27      | 124     |
| Micro Agents                                                         | -   | -     | -   | -     | -     | -     | -   | -   | - | -  | -   | -   | -     | -      | -       | -       | -       | -       |
| Point of Sales (Direct)                                              | -   | -     | -   | -     | -     | -     | -   | -   | - | -  | -   | -   | (1)   | 1      | 8,827   | 27,193  | 8,827   | 27,193  |
| Others                                                               | -   | -     | -   | -     | -     | -     | -   | -   | - | -  | -   | -   | -     | -      | -       | -       | -       | -       |
| TOTAL                                                                | 601 | 2,397 | 442 | 1,627 | 2,621 | 9,879 | 100 | 276 | 1 | 13 | 197 | 706 | 4,755 | 18,968 | 122,864 | 412,750 | 134,180 | 455,917 |
| Commission and Rewards on (Excluding Reinsurance) Business written : |     |       |     |       |       |       |     |     |   |    |     |     |       |        |         |         |         |         |
| In India *                                                           | 601 | 2,397 | 442 | 1,627 | 2,621 | 9,879 | 96  | 272 | 1 | 13 | 197 | 706 | 4,755 | 18,968 | 122,366 | 412,252 | 133,682 | 455,419 |
| Outside India                                                        | -   | -     | -   | -     | -     | -     | 4   | 4   | - | -  | -   | -   | -     | -      | 498     | 498     | 498     | 498     |

# Includes Health, Personal Accident & Travel

\* Includes Business written in IIO (IFSC Insurance Office)